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## Dear Reader

Welcome to the 20<sup>th</sup> Issue of **SUPER Gas Connects** Newsletter.

We are pleased to announce the launch of 450kg Maxima Cylinder Installation especially for the Industrial segment. Benefits of Maxima Installation are covered in this newsletter. Also update yourself on the trend of global energy with emphasis on LPG.

“Smiles do matter” is the key driver to our CSR initiatives. It dates back to 2005 with the construction of a school building. Now the activities are getting larger with more people participation. Some of the glimpses are highlighted in this issue.

We wish you a Happy Reading.

Kind Regards,

**Marketing Team**  
**SHV India**

## Your Energy Feed

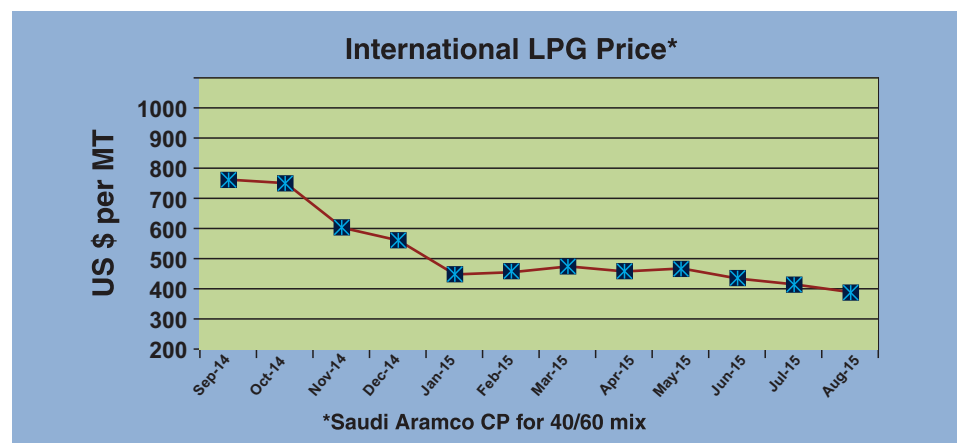
The good news in the energy market is that prices are going down almost on a daily basis and gone are the days of high Crude / LPG prices at least for the short to medium term.

Lifting of sanction by the US Government on Iran will have a positive effect on the crude prices. Iran is sitting huge pile of inventory ready for shipping and they are planning to release the same to the market along with fresh productions. They will also ramp up their production in the coming months which will result in surplus crude availability. This combined with the recent economic slowdown in China, issues in Greece, will further add up to the surplus scenario and will definitely put pressure on the prices and some analysts are of the opinion that Brent Crude may even go to US \$35 – US \$ 40 / barrel from the current level of US \$56 – US \$57. This is good for Indian economy also as our Imports bill drop by INR 6,500 Crores

for every US \$1 drop in crude prices. This would have a simultaneous positive impact on the subsidy burden and the inflation as well.

In summary, as the surplus scenario is going to continue, Crude prices are expected to be around US \$ 40 levels only; if not lower at least for the short / medium term.

LPG prices also followed the downtrend in crude. However due to non-availability of ships and tight shipping market, the ocean freight rates sky rocketed to record high levels. Though freight rates are moderating now, in view of the record levels of down trend in crude prices, LPG prices are also coming down and Propane is currently trading at US \$300 levels with Butane at US \$330. As winter is approaching, there could be some upward movement in the rates, however it may get limited in view continued fall in crude prices.





## Maxima LPG Installation

Efficient, Compact and Safe

To overcome space constraints, tedious handling of large number of cylinders and high LPG flow requirement, we offer state of the art solution – *SUPER* Gas Maxima LPG Installation. This also has a quick execution time unlike the bulk LPG installation. Thus it offers a bouquet of benefits to the Customers.

### MAIN FEATURES:

- 450 kg Maxima LPG cylinders
- Vaporiser
- Pressure Regulating Station (PRV)
- Electronic Auto Changeover Device (EACD)

Each Maxima Cylinder is of 450kg capacity and are made from special grade high tensile and yield strength steel (EN10028P355N) conforming to European Nation Standard 13445. This is duly approved by PESO (Petroleum and Explosives Safety Organization) and has special in-built safety features of:

- Specially designed combo valve with internal check valves and isolation valve
- Safety Relief Valve
- Excess Flow Check Valve to stops LPG flow in an unlikely event of pipeline failure
- Quick release coupling for easy connection- disconnection and enhanced safety
- Rochester Gauge to measure the LPG content



### KEY BENEFITS:

- Savings in Energy Cost
- 60% savings in LPG Installation area over conventional LPG Installation
- Ease of Handling; 14 conventional cylinders = 1 Maxima Cylinder
- Less joints in Maxima LPG Installation ensures higher safety
- Designed to cater to large energy requirement

### CUSTOMIZED SOLUTION:

We offer Maxima and Maxima plus LPG Installations as per your need.

In Maxima Plus, the LPG vaporiser is of Heaterless type (HLV). It is an innovative energy saving product which does not consume any electrical energy for vaporisation of LPG. By using HLV in Maxima Plus Installation, you get the add-on benefits of:

- Additional Savings of Rs 2.35 lakhs to Rs 25.1 lakhs on electricity cost
- Reduction of carbon footprints (62 MT/year for 100kg/hr vaporiser)
- Reduced maintenance
- Quick start up time

To know more about Maxima LPG Installation,  
Please give a missed call on 80000 77124 or SMS SUPERGAS to 56070

Visit  
our website:  
[www.supergas.com](http://www.supergas.com)



## News & Events Laying of Foundation stone of Chord - SUPER Gas Centre for Learning



On 14th May 2015, Mr. Ajay Kumar, CEO of SHV Energy India unveiled the foundation stone of CHORD – SUPER Gas Centre for Learning at Bollaram, Hyderabad. The prime objective of the centre is to educate and skill development of the youth who are not able to earn a good job for living. This centre will provide vocational and skill based professional education and helps them create their

own source of earning.

The plan is to build a new two – floored building which is being constructed at a cost of INR 5 million contributed by SUPER Gas Foundation. Once the building is completed, it would serve as a residential bridge school.

These activities are motivating for us to work together in giving back to the society and the community in which we operate.

## Sharing Success Kailash Vahan Udyog Limited (KVUL) - Committed to Quality



**Mr. H.K. Agrawal**  
Director - KVUL

Kailash Vahan Udyog Limited (KVUL) is a part of JN Group. JN Group started its operation as an automobile dealer. Now it has expanded to various activities of manufacturing commercial vehicle bodies, automobile dealership, finance, transportation, tyre rereading and maintenance.

Kailash Vahan Udyog Limited (KVUL) was established with a purpose of manufacturing and supplying load bodies to TATA MOTORS, Pune. It produces a wide range of quality and innovative products like load bodies and troop carriers, aluminium and steel containers, tippers, trailers and various other solutions in the automobile sector. The group's success is a story of endurance, ethical practice and a staunch belief in its value system.

Following are the edited excerpts from an email interview with **Mr. H.K. Agrawal**, Director, KVUL.

**KVUL was established in India in 1986. Kindly tell us about the journey of the company so far?**

The company was established in 1986 as a supplier of Cargo Bodies to Tata Motors Ltd. We then expanded our manufacturing facilities to include processes of Stampings, Shot Blasting, Roll Forming, CED coating plant etc. We are now the leading manufacturer of various types of products such as Truck Cargo & Tipper Bodies, Vehicle Container bodies, Garbage Compactors, Garbage tippers (on three & four wheelers), Dumper Placers, Suction Machines, Easy-Cover Solutions, Trailers, Tip Trailers, Buses, other Automotive Stampings, as well as general and special fabricators serving non automotive sectors such as Infrastructure Industries .

**What differentiate KVUL from competitors in the market place?**

As an Automotive Application Builders, we are one of the largest Auto Body Builders in India. We have pan India presence to cater to various

customers' demand. We are certified with ISO/TS/16949. With state of the art manufacturing plants at Pune, Bangalore, Pantnagar and Chennai with stringent process of fabrication, finishing and painting; we offer a wide range of quality products and solutions. Backed by excellent infrastructure facilities and experienced technically competent resources; we serve the customers from every sector.

**What initiatives you took towards sustainability of the business and environment?**

To improve on product quality and delivery, we introduced CNC machines like Plasma Cutter, Press Brakes etc., and Heavy Presses with a capacity up to 1000 tons, CED facility with Automatic transporter system and Shot Blasting as well as Spray Phosphating in Auto and Semi auto mode operations in our various plants. This helped us to maintain an edge over competitors in terms of quality and quantity. Our in-house design and engineering team developed a lot of products for OEMs. We are OEMs of Municipal Solid Waste Management Products.



We encourage innovation among our people. Our CED coating plant in Pune replaced thinner based primer coating to water based primary surface coating; thus resulting in drastic reduction in pollution. Such kinds of innovations are many and it's helping the growth of people, business and Customers.

**Where do you see KVUL in India 5 years from now?**

With our pan India presence and state of the art facilities, KVUL would be the largest automotive components including Cargo and Tipper body supplier in India with presence in non-automotive sectors such as infrastructure building. In line with our philosophy, we have always been with those customers who are constantly looking forward to challenging frontiers. We are confident that this would make us the most preferred supplier to all major OEMs.

**KVUL has been associated with SUPER Gas since 2006. What are your views about our LPG product and services?**

SUPER Gas has been giving good service to KVUL. The delivery schedules are fairly consistent and supplies are good. We are happy with their quality of LPG. We have availed SUPER Gas services in our Chennai Plant; thus implying our trust in their quality product and services. We wish SUPER Gas a very prosperous future.

## From The Archive



*Progress through Partnership  
Franchisee Meet of West Region  
Ahmedabad - May, 1997*

## June 5 World Environment Day Celebration

SUPER Gas celebrated World Environment Day on June 5 to bring in significant change towards environment awareness within the Company, to its stake holders and to the community as a whole for a noble cause of saving our beautiful planet.



*Tree Plantation at Rohtak Filling Plant  
(North Region)*



*Tree plantation at the Ramakrishna Ashram,  
Chennai (South Region)*



*World Environment Day Celebration  
at our Ahmedabad Office  
(West Region)*



*Tree Plantation in APANGHAR,  
a differently - able school in Kolkata  
(East Region)*

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Join us on:    

**Please send us your  
suggestions/feedback to  
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